## **Mighil Puthukkudy**

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mighil •

#### **Skills**

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Product Management, Product Marketing, Market Research & Analysis, Product Shipping, Go-to-Market (GTM) Strategy

# Digital Marketing & Growth

Copywriting, SEO, SEM, PPC, Content Marketing, Growth Hacking, CRO, Link Building, Social Media Marketing (SMM), Influencer Marketing, Paid Advertising (Google Ads, Meta Ads, X Ads), Email Marketing, Marketing Automation

#### Marketing Analytics

Google Analytics, Google Tag Manager, Ahrefs, SEMrush, Screaming Frog, Plausible Analytics, PostHog, Data Visualization (Metabase, MS Clarity), A/B Testing, User Behavior Analysis

## Creative & Development ● ● ● ● ■ Tools

Adobe Photoshop, Camtasia Studio, FL Studio, Procreate, Web Development (PHP, Python, React), Server Administration (Ubuntu, CentOS), Hosting & Deployment (Vercel, Supabase), Nextjs

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Al Prompt Engineering, API Usage, Automated Workflows, Al Content Generation

#### **Profile**

Results-driven digital expert with 12+ years of experience in copywriting, product marketing, product management, full-stack digital marketing, SEO, growth hacking, and SaaS marketing. Proven track record in shipping successful products. Experienced in AI prompting and data-driven decision-making.

## **Professional Experience**

#### Head of Digital Marketing & Product Lead

**Dorix LLC** 

2023 - present | US, Remote

- Makers of BlogSEO.ai ☐ and Folio.la ☐ (acquired).
- Successfully shipped multiple products on **Product Hunt**, securing **top 3 positions**.
- Oversee feature development as a product manager.
- Single-handedly managed **copywriting** for all web, product, documentation, and support systems.
- Acquired and managed 80K+ customers through digital marketing strategies.
- Built **strategic influencer partnerships** to drive SaaS growth.
- Kick-started Al-driven content marketing.
- Provided Al prompt engineering support for product development.
- Created marketing analytics dashboards for performance tracking.
- Handled customer support and community engagement.
- Ran ads on multiple platforms including X, Meta, Reddit, Google, etc. resulting in **millions of impressions**.

#### Full-Stack Marketer & Product Lead

Heyooo

2021 - 2023 | China, Remote

- Makers of EaryBird (ex co-founder), TinySnap, Heyform.
- Successfully shipped multiple products on **Product Hunt**, securing **top 3 positions**.
- Oversee feature development as a product manager.
- Designed and executed SEO, content marketing, and PPC strategies from scratch.
- Managed copywriting, conversion optimization, and A/B testing.
- Led link-building campaigns and technical SEO improvements.
- Handled customer support and community engagement.

### **Projects**

html.earth 🛮

PHP, utility

ZMD.ee ☑

PHP, utility

wr8.in 🛮

React.js, Notion to blog starter kit

abstrakt 🖪

Python, art-gen

WP2Bear 🗗

WordPress Plugin

Max Pomet ☑

Music Project

Astral Goose 🛮

Music Project

The Dead Author

Music Project

Mishka (Inactive)

Al Chatbot

bear.css.observer

Cloudflare Worker, Utility

#### **Certificates**

### **BULATS** Certification (Cambridge)

C2 in English

#### **Certificate in Marketing**

- Google Analytics Certification
- Google Ads Search Advertising Certification
- Google AdWords Video Certification
- HubSpot Inbound Certification

## Freelance Digital Marketing Consultant

N.A.

2018 - 2022 | Remote

Worked with multiple brands and startups, specializing in **SEO, content strategy, and SaaS growth**.

- RecMaster (Apr 2022 Jun 2022): Optimized website for CRO and user engagement.
- Minoid.io (Apr 2022 Jul 2022): Developed websites and executed growth marketing strategies.
- Jiju.co (Jan 2020 Oct 2021): Built and maintained WooCommerce sites & WordPress plugins.
- Trycle, Labex: SEO for Ed-tech platforms
- Music Production (2020): Produced Kaav & Marupirvai EP for Palakkadan Dystopia, featured in Rolling Stone India.
- **Nomad Cartel**: Multiple commissioned web development works.

#### **Digital Marketing Manager**

ugChain

2017 - 2018 | China

- Led content marketing, whitepaper publications, and strategic collaborations.
- Managed social media campaigns for blockchain projects.

#### **SEO Team Lead**

**IObit** 

2015 - 2017 | China

- Increased organic traffic and optimized on-page SEO strategies.
- Managed **SEO & social media teams** for global reach.

#### **SEO & Digital Marketing Roles**

Early Career

2012 - 2015

- **SEO Team Lead, Acodez (India), 2013 2015:** Managed SEO campaigns and content marketing.
- In-House SEO Analyst, IOSS (India), 2013: Conducted keyword research and competitor analysis.
- SEO & SMO Executive, WebNamaste (India), 2012:
   Optimized social media presence and link-building strategies.